









# 5 TYPES Of Questions To Ask SUBJECT MATTER EXPERTS













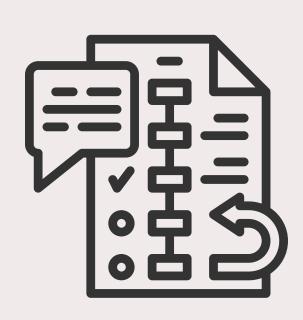
## **Rapport-building Questions**

Getting to know your SME (without being overly familiar) can make a positive difference in how well they communicate their expertise to you during sessions.



Questions specific to your client's organization show the SME you are well-prepped, considerate of their time and respectful of their expertise.





#### **Follow-up Questions**

Asking such questions is a sign that you're paying attention and probing can help deepen your understanding of the subject matter.

## **Dumb Questions**

Dumb questions help you sort must-know information from nice-to-know information, which is essential for designing learning experiences that learners will find relevant.



### **Ask Great Questions**

These questions help SMEs view what they know from a new perspective.

They also tell the SME that you are an expert at what you do!



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